

Position Profile: President and CEO

Philanthropy Ohio

Location: Remote within Ohio

The Opportunity

Philanthropy Ohio seeks a visionary, innovative champion who drives the evolution, growth, and continued impact as the leading convener and advocate for the philanthropic sector in the state of Ohio. The incoming President and CEO will be a thought partner to a committed Board of Trustees and leader to an experienced, long-tenured staff who share a commitment to advancing equity-centered and policy-focused philanthropy statewide.

As the leader of a prominent statewide organization, the President and CEO will represent Philanthropy Ohio with diverse and high-profile audiences including private and community foundations, policymakers, organizations, philanthropists, and other nonprofit leaders. They will build on the organization's exemplary reputation and recent successes including leading

the education and capacity-building efforts to help funders operationalize equity-centered philanthropy work, collaborating with the Governor's Office and the Ohio Department of Education to support schools during the early stages of the COVID-19 pandemic to provide \$5 million in grants, and advocating for state and federal policies to advance philanthropy.

With these significant opportunities come challenges, of which the board and staff are aware and engaged in resolving. Like many membership organizations, Philanthropy Ohio has experienced shifts in revenue. The incoming leader will activate a sustainable model for long-term growth and impact. They will bring extensive management experience and a commitment to working collaboratively, fostering strong operational capacity and productive relationships with staff, members, and other stakeholders.



The ideal candidate will thrive in strategic and visionary roles, bringing the expertise to create the operational infrastructure and community support needed to achieve ambitious goals. They will bring a strategic approach to membership engagement, strong financial management and fundraising experience, and a passion for advancing philanthropy. Building on Philanthropy Ohio's signature portfolio of programs and services, and in collaboration with the organization's exceptional board and staff, the new President and CEO will chart a

course to expand the organization's impact. They will reach new and diverse audiences through programs and partnerships that support a just and vibrant Ohio through impactful philanthropy.



About Philanthropy Ohio

Philanthropy Ohio, a statewide membership association, unites 150+ philanthropically driven organizations across our state—private foundations, community foundations, corporate giving programs, government agencies, and others—to encourage their collaboration, learning, and advocacy.

The ultimate goal: to help people who are engaged in philanthropy become more effective partners for change in our communities.

To help members maximize their impact and contribute to meaningful change throughout Ohio, Philanthropy Ohio...

- **Advocates:** Supporting policies that bolster the charitable sector and improve Ohio's communities.
- **Educates:** Curating learning opportunities and resources to advance individual and collective interests and expertise, with an Ohio-relevant lens.
- **Convenes:** Creating paths for connection and collaboration, peer learning and sharing, and to strengthen relationships and amplify impact.
- **Collaborates:** Building public-private partnership opportunities with relevant government agencies and community stakeholders to address statewide challenges and opportunities.
- **Centers equity:** Promoting equitable and inclusive philanthropy, to provide responsive and adaptive leadership in an ever-changing Ohio.



Philanthropy Ohio's impact is significant, as it not only strengthens individual philanthropic efforts but also contributes to broader social change in Ohio. By advocating for effective policies, supporting capacity building, and driving collaborative initiatives, Philanthropy Ohio helps create a more vibrant and equitable state. Its work has led to increased philanthropic investments in key areas and has fostered a stronger, more connected philanthropic community—one that is better equipped to tackle Ohio's challenges and opportunities.

About the Position

The President and CEO provides innovative and visionary leadership and day-to-day management of Philanthropy Ohio, reporting to the organization's Board of Trustees. This person will:

- Advocate and speak for philanthropy in Ohio.



- Nurture the culture and values of the organization.
- Represent Philanthropy Ohio regionally and nationally to support the philanthropic sector.
- Cultivate the engagement of the philanthropic community of members.

Key Position Functions

Leadership and Administration

- In partnership with the Board of Trustees, set the organizational direction and strategy to advance the organization's mission and purpose.
- Build relationships with board trustees to ensure a fully engaged governing board.
- Promote adherence to Philanthropy Ohio's mission, vision, and values.
- Manage overall operations, ensuring alignment of organizational priorities and accountability.
- Be the primary leader of special projects and statewide initiatives.
- Prepare annual budget and supervise receipt and disbursement of funds.
- Recruit, hire, train, supervise, evaluate, and inspire staff.

Membership Engagement

- Cultivate, recruit, and retain members so they can leverage the full value of their membership.
- Work with members and staff to curate a portfolio of services and programs to meet the changing needs of the network.
- Intentionally interact with members to build community, leadership in the field, belonging, and a greater impact.

Public Policy

- Represent Philanthropy Ohio with state and national government and regulatory officials, charitable organizations, and other associations and leadership organizations.
- Seek opportunities for the involvement of Philanthropy Ohio and its members in public and private partnership statewide.

Development

- Attract and secure a mix of funding sources, including general operating and special grants, earned income and membership dues, and sponsorships.
- Champion Philanthropy Ohio's business model to reflect changing conditions and membership needs to ensure the sustainability of the organization.

External Relations

- Collaborate with other organizations to address the mission and provide services to Philanthropy Ohio members.
- Promote Philanthropy Ohio's connection with all current and emerging forms of philanthropy in Ohio.



- Represent Philanthropy Ohio with the national philanthropic infrastructure and other Ohio-based leadership organizations.

Qualifications

Preferred Experience and Qualifications

- Five or more years of experience in senior or executive leadership positions.
- Strong knowledge of philanthropy, the nonprofit sector, and related public policy issues.
- Experience in senior leadership of a membership association and/or philanthropy.
- Experience developing positive relationships with state and federal policy makers and community groups.
- Demonstrated leadership in nonprofit financial management and budgeting.
- Demonstrated leadership in fundraising and resource development.

Competencies and Attributes for Success in the Position

- Network builder
- Entrepreneurial and innovative approach
- Member focused
- Vision driven
- Financial acumen
- Policy expert
- Fundraiser
- Equity advocate
- Growth mindset
- Staff and workplace culture nurturer

Compensation

The target base compensation for this role is \$140,000-\$160,000 coupled with a full benefits package.

Philanthropy Ohio offers 15 days paid vacation, 14 paid holidays, sick leave, retirement benefits, parking, medical, dental, vision, parental leave, and disability and life insurance coverage. The President and CEO will benefit from the ability to work remotely within Ohio, with an expectation of in-person engagement with members and travel throughout Ohio.

Diversity, Equity, Inclusion, and Belonging Statement

Diversity, Equity, Inclusion, and Belonging are among Philanthropy Ohio's core values. We believe that greater diversity, equity, inclusion, and belonging is a matter of fairness and effectiveness in our profession. To have real impact in a diverse and complex world, organized philanthropy must effectively include these voices and draw upon them to intentionally engage issues of diversity, equity, and inclusion in an authentic way. We encourage all foundation leaders to sustain leadership commitment, authorization, learning, and outreach and strategically and intentionally advance diversity, equity, inclusion, and belonging in our organizations and grantmaking.



Application Process

Benefactor Group is pleased to be assisting Philanthropy Ohio with this executive search. Applications will be reviewed as they are received. All applications are considered highly confidential. To be considered for this position, please send a resume and formal cover letter in pdf format to:

Benefactor Group Recruitment Team

HR@benefactorgroup.com

<http://www.benefactorgroup.com>

To learn more about Philanthropy Ohio, please visit: <https://www.philanthropyohio.org/>

Please do not contact Philanthropy Ohio staff or board with questions or interest in the role. All inquiries about the position should be directed to Benefactor Group.

Philanthropy Ohio is an equal opportunity employer. There shall be no discrimination of persons on the basis of race, age, sex, marital status, disability, citizenship, religion, national origin, sexual orientation, political affiliation, or belief with regard to hiring, assignment, promotion, or other conditions of staff employment.